Appointment Data Information

- This is an application for appointment to sell life insurance, annuity and/or long-term care products with the John Hancock companies shown below.
- Before submitting, please ensure that the Firm and/or Broker-Dealer you are affiliated with has a Selling Agreement with the corresponding John Hancock company.
- If applicable, ensure Anti-Money Laundering training has been completed. Information regarding regulations of life insurance companies is posted on www.johnhancock.com/about/abo_news.jsp.
- Sub-producers appointed through Brokerage General Agency must have Errors and Omissions insurance coverage - minimum $1Million. A copy of the declaration page is required.

Section A - Personal Information

Name: Last Name, First Name, Middle Initial

Date of Birth: Month | Day | Year

Social Security Number

National Producer Number

Home address: Street No. and Name, Apt No.

City | State | Zip Code

Branch/Mailing address: Street No. and Name, Suite No.

City | State | Zip Code

Contact information: Business telephone No. | Fax No. | Email address

Section B - Firm Affiliate Information

Check all that apply ☐ Broker/Dealer ☐ Brokerage General Agency ☐ Insurance Agency

Affiliate Name	Tax ID	Telephone Number

Licensing Contact Name: Last Name, First Name, Middle Initial

Telephone Number

Section C - Product Information

Please check off all products you intend to sell on behalf of John Hancock.

Company Name	Products						
	Life	* Variable Life	** Long Term Care (LTC)	Fixed Annuities	* Variable Annuity	** LTC Partnership	401K
John Hancock Life Insurance Company (U.S.A.)	☐	☐		☐	☐		☐
John Hancock Life Insurance Company	☐ 1.		☐	☐		☐	
John Hancock Variable Life Insurance Company	☐ 2.						

1. Level Premium Traditional Whole Life and Modified Premium Whole Life are the only life products issued by John Hancock Life Insurance Company.
2. Level Premium Traditional Whole Life is the only life product issued by John Hancock Variable Life Insurance Company.

* Please include a copy of your U-4 printout form WebCRD showing your active registration with your Broker/Dealer. If you are selling variable or fixed annuity business in California please provide proof you have completed the annuity training requirement.

** Provide a copy of your Continuing Education Qualification if you are selling LTC in the following states - CA, CO, CT, IL, IN, MA, MD, NC, WA