Firm/General Agent License/Appointment Data Sheet

John Hancock Life Insurance Company (U.S.A.)

(hereinafter referred to as The Company)

To sell The Company's products, an agent/broker must:

- be properly licensed and then appointed by The Company
- be a FINRA Registered Representative (if selling variable products)
- have Errors and Omissions insurance coverage - minimum $1 Million (required in order to be appointed with The Company)

Note: In order to sell The Company's products, an agent/broker must be properly licensed and then appointed by The Company. The Company will NOT accept any business until a Selling Agreement has been executed and licensing/appointment procedures have been completed and approved by The Company's licensing department. An Agent License/Appointment Data Sheet must be completed for each representative who will be soliciting business on behalf of the Firm.

Section A - Firm/General Agent Data

Business Name

Business Address

Street No. and Name | Apt No.

City | State | Zip Code

Business Telephone No. ( )

Business Fax No. ( )

State of Incorporation

Tax Identification No.

Names of Principals

Licensing Contact

Section B - Current License Status - Please attach current copies of all applicable licenses and letter(s) of certification.

States in which you will make John Hancock Sales	Life	Variable	State Appointment form	Letter of Certification
	☐ Yes	☐ Yes	☐ Yes ☐ Not Applicable	☐ Yes ☐ Not Applicable
	☐ Yes	☐ Yes	☐ Yes ☐ Not Applicable	☐ Yes ☐ Not Applicable
	☐ Yes	☐ Yes	☐ Yes ☐ Not Applicable	☐ Yes ☐ Not Applicable

Does the firm have Errors and Omissions/Professional Liability Insurance coverage (minimum $1 Million)?

☐ Yes ☐ No If "Yes", please attach a copy of the specifications page of your policy.

Does your Policy cover all sub-agents?

☐ Yes ☐ No

Is the Firm FINRA Registered?

☐ Yes ☐ No